

HENNE, INC. *Jewelers since 1887*

5521 WALNUT STREET
(SHADYSIDE)

PITTSBURGH, PA 15232

(412) 682-0226

Mr. James R. Kwaiser
K & A Business Planners
P. O. Box 751
Bethel Park, Pa. 15102

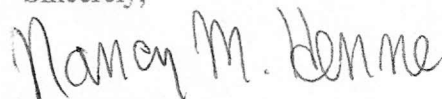
Dear Jim:

All five of us are currently in the business and not only is our family enterprise prospering but we are enjoying working together.

Anne, our 28 year old daughter, exclaimed to a customer that we love each other! John, our 30 year old son, said he is getting along better with his two sisters than ever before. My respect for Jack has grown as I watch him mentor our three children. It is interesting to note that each one has a sphere of influence utilizing their talents.

We do attribute our success first to God and then to you Jim as you gave us a blueprint to work with. We will be forever grateful.

Sincerely,



Nancy M. Henne, Secretary
Henne, Inc.